

October 31, 2024

John M. Nolan
Chair, Member Selection Committee
c/o American College of Real Estate Lawyers
220 N Market Street, Suite 100
Frederick, MD 21701

Dear Mr. Nolan:

It is with great pleasure that I second the nomination of Jennifer Jones for membership in the American College of Real Estate Lawyers made by Pam Rothenberg.

I met Jen about three years ago when she and I negotiated an office sublease for space that would become the Chicago office of Eversheds Sutherland. Jen represented the sublandlord in the transaction, while I represented my law firm. I recognized the sublease form that she used as the "neutral" form of sublease that the late, great Sid Saltz – an early mentor of mine – and Marty Miner drafted in the 1990s for the American Bar Association. When I mentioned this to Jen, she said that she, too, was mentored by Sid early in her career. During our negotiations I found Jen to be tough but fair; she was an impressive advocate for her client, but she also listened carefully to my concerns and offered compromises where appropriate. I left the negotiation with a reasonable document for my client and a friend for myself.

I am also familiar with Jen's extra-curricular work because Jen frequently speaks at the ICSC Law Conference. This year I co-chaired the Peer to Peer Subcommittee, and I made a point of selecting Jen to be a speaker at one of the sessions that I coordinated. I was concerned that it might be difficult to write good hypotheticals about the topic, surrender obligations, but Jen and her co-presenter, Amy Altshuler, created engaging hypotheticals, including one about a medical use in a retail center and another about a user similar to Rainforest Café that filed for bankruptcy and left the landlord with a half-completed façade and a whole lot of spooky animatronics. Even though the session took place at an inconvenient location at the very end of a corridor, Jen's many friends made a point of finding it, whether to wish her well before the session started, or to attend the session itself.

There are not enough superlatives to describe my deep respect for Jen as a real estate attorney and as someone who, as you can tell from her resume, is deeply invested in giving back, both professionally through programming and personally through her involvement in organizations that are important to her, especially organizations that focus on diversity. Jen is also a connector and a light, and ACREL will be very lucky indeed if she joins our ranks.

I have received and reviewed the Proposal for Membership submitted by Pam Rothenberg and certify that Jennifer Jones satisfies the criteria for selection to the College as set forth in Section 4 of the Guidelines for Regular Member Selection. In my opinion and to my knowledge, the Nominee satisfies ACREL's Statement of

Professionalism and exemplifies the standards of professional integrity and civility as provided in the Guidelines. I am not (a) in the same firm, business entity, faculty or other organization as the Nominee, (b) related by birth or marriage to the Nominee, or (c) a current Governor or member of the Member Selection Committee of the College. Neither the nominee nor his/her employer regularly employs or retains me or my law firm or employer.

Yours truly,

A handwritten signature in blue ink, appearing to read "Ruth a" followed by a long horizontal flourish.

Ruth Schoenmeyer

cc: Pam Rothenberg